

PRESENTING

RYDER CHOICELEASE

The Most Flexible Leasing Options in the Industry



SUPPLY CHAIN | DEDICATED TRANSPORTATION | FLEET MANAGEMENT SOLUTIONS



Ryder ChoiceLease: An industry first

Every once in a while a change happens in the marketplace that can help you take your business beyond what you thought was possible. That change is a breakthrough that provides you with a strategic advantage. It delivers levels of profit and growth that never seemed possible before.

Your new strategic advantage is here: Ryder ChoiceLease.

This is a first in the transportation industry. You decide the terms. You choose the lease with the maintenance level and delivery method you prefer. You choose the type of truck you want. And you choose from many financing options.

The only commitments you make in this lease are the ones you want – the ones you choose - because they are right for your business.

With Ryder as your transportation partner, you get choice and flexibility. We can also help you improve the performance of your fleet when you choose our expert maintenance delivered via hundreds of top-quality shops and thousands of certified technicians.

Everyone in the industry knows Ryder's maintenance is best-in-class, designed specifically to increase fleet uptime. Now, that expert maintenance is yours – however often you would like to use it.

You may have considered leasing your fleet at one time and decided it wasn't right for you. It may have seemed like a long, expensive commitment, and you might have felt you wouldn't have the control that you need. That's all changed. We want to partner with you so you can get back to business knowing that your fleet is ready to take you farther than ever before.



First, select the Ryder ChoiceLease that works best for your business

Ryder ChoiceLease Full Service offers bumper-to-bumper maintenance coverage for new and pre-owned trucks, tractors, and trailers. All forms of maintenance are covered 24/7 -- including tires and brakes which are often considered wear and tear equipment.

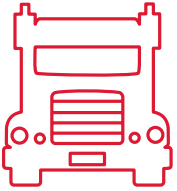
Ryder ChoiceLease On-Demand is for new trailers and pre-owned trucks, tractors, and trailers. It offers the ultimate flexibility with pay-as-you-go maintenance accessed when and where you need it. You benefit from pre-negotiated rates.

Ryder ChoiceLease Preventive is for both new and pre-owned trucks, tractors, and trailers. Ryder provides your preventive maintenance. You choose where and when you go for any other repair work.

SERVICE FEATURES	RYDER CHOICELEASE FULL SERVICE	RYDER CHOICELEASE PREVENTIVE	RYDER CHOICELEASE ON-DEMAND
Description	All bumper-to-bumper maintenance coverage always	Regularly scheduled preventive maintenance services	Maintenance services you want, when and where you need them
Access to 800+ shop locations & 5,000+ certified technicians	✓	✓	✓
Preventive Inspections/Service	✓	✓	•
DOT/MTO inspections	✓	✓	•
Warranty Management	✓	✓	•
Detailed record keeping for DOT compliance	✓	✓	•
One simple payment for maintenance services	✓	✓	•
24/7 roadside assistance	✓	✓	•
Brake & Tire Program	✓	•	•
Substitute vehicles at preferred rates	✓	•	•
Safety Services	✓	•	•
Pick Up & Delivery	✓	•	•

✓ Standard • Optional

Next, choose your equipment, lease term, financing, and maintenance delivery method



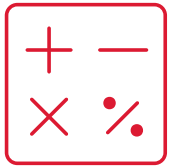
EQUIPMENT

Choose from vans, light- and heavy-duty trucks tractors, and trailers. Ryder will customize vehicles to meet your specific needs.



LEASE TERMS

Select short-, medium-, and long-term options: 1-10 years, for maximum flexibility.



FINANCING

Competitive financing for all credit levels. We offer capital and operating leases, plus options that help you take advantage of tax benefits:

- **Fair Market Value** – Select a closed-end lease, with no down payment and 100% financing.
- **FlexTrac** – Choose a capital lease where you are responsible for the residual value with the option to purchase the equipment at a pre-determined price.
- **Tax Advantage Solution** - Get a lease and retain the tax benefits of ownership.



MAINTENANCE DELIVERY OPTIONS

Services where and when you want them via Ryder Shop, Ryder Mobile, or On-Site. You choose what's most convenient.

When you lease with Ryder, you can benefit from the simplicity, savings, and security we offer through value-added services

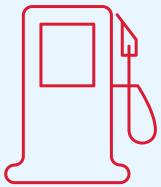
FLEET PROTECTION

Exceptional physical damage coverage to safeguard your fleet.



SAFETY SERVICES

Best-in-class compliance services, driver training, safety products, and safety webinars to keep you safe.



FUEL

Preferred pricing for fuel due to Ryder's significant purchasing power, complimentary multi-point inspections at each fueling location, and a network of more than 6,400 partners.



RENTAL VEHICLES

A variety of vehicle classes are available at competitive prices.



How Ryder ChoiceLease Maintenance Increases Your Uptime

Whichever **Ryder ChoiceLease** you select, your fleet is supported 24/7 by certified technicians with the most up-to-date diagnostic and repair technology in the industry. The result is an increase in your fleet's uptime.



*Applies to full service lease and full service maintenance product lines, on average across a variety of customer-operated applications, and calculated by Ryder's maintenance systems; individual performance may vary.

Manage Your Fleet with RyderGyde™

The RyderGyde™ digital platform allows fleet owners and drivers to manage all aspects of their fleet anywhere, anytime. RyderGyde™ provides full transparency of fleet management from your fingertips.

Through RyderGyde™ you can schedule maintenance, submit eDVIRS, simplify IFTA reporting, see your vehicle history, find Ryder locations, compare fuel rates, call for 24/7 roadside assistance, see the status of your road call, and rent Ryder vehicles.

Download our RyderGyde™ app on the Apple App Store or Google Play Store. Also, encourage your fleet managers and drivers to download the app.

Discover how our innovative fleet leasing and maintenance solutions can have make you Ever better at **ryder.com**.





Benefits of Your Ryder ChoiceLease

Get Out of the Trucking Business and Back to Your

Business – We take the hassle out of managing your fleet so you have time to focus on your products and customers. We understand your priorities of uptime and problem resolution, and are experienced and equipped to handle them for you. Your satisfaction is our number one priority.

Keep Your Costs Affordable and Predictable – Leasing your fleet with Ryder works better than owning. Our significant commercial vehicle and parts buying power keeps your costs low, and we pass the savings on to you.

When you finance with us, you'll benefit from the best rates in the industry and the most flexible terms.

And because we maintain vehicles to a best-in-class standard, you can benefit from our ability to sell them for the highest market value at the end of your lease through our Pre-Owned Vehicle Center.

Have Immediate Access to a Best-in-Class Maintenance

Network – Why wonder how and where you can get maintenance service – and at what cost and quality? Why wonder where you're going to get the warranty work done on your vehicles that most repair shops won't do? Let us do all that for you. Our maintenance infrastructure is unparalleled in the industry: 5,000+ certified technicians, 800+ nationwide shops, experience with all major brands and technologies.

Reduce Risk – Take the worry out of managing your fleet by knowing that you have predictable costs, residual certainty, and extended insurance coverage.

Get Rid of Time-Consuming Administrative Tasks – Keeping up with your vehicles' licensing, permitting, hours of service, International Fuel Tax Association reporting, and Federal Highway Use Tax reporting can seem like a full-time job. Give it to us so you have more time to focus on your business. Every year we cover millions of trip records.